2020 Community Mental Health Authority of Clinton, Eaton, and Ingham Counties Healthcare and Benefits Consulting Services Request for Proposal Question and Answer

1. Who is your current Prescription Benefits Manager (PBM)?

MaxorPlus, Ltd.

2. How is the connectivity between the PBM and PHP working, as it relates to your HDHP?

The HDHP is the sole fully insured plan offered.

3. What is driving the RFP?

The need for transparency in available healthcare offering and to limit the potential for conflict of interest in plan design has necessitated a review and subsequent request for proposal. In order to insure that we are being both fiscally responsible and providing the most comprehensive plan design which adds value for our employees, the Agency regularly reviews plans and initiates the RFP process when warranted.

4. Are there particular problems you are trying to solve through this evaluation?

CMHA-CEI is seeking a partner to assist in the design and selection of comprehensive healthcare offerings that not only provide a high level of service for our employees but comprehensive metrics with which we can begin to analyze behavior, trends, and other relevant information to insure we are positioned to continue to offer robust plans to our employees. Our benefits booklet is available upon request for review.

5. Would we be able to obtain the attached Rx data from your carrier (where the Rx is self-funded)

Rx data is available, however it is not summarized in the format you've provided.

6. Can you provide us the stop loss contract you have on the Rx?

Yes, upon request.

7. Can you provide us a Census?

CMHA-CECI can provide this for enrollees and dependents, upon request.

8. Can you provide us utilization reports from 2019?

CMHA-CEI is still within the claims run out period for 2019 at this time as our benefits are on a calendar year.

9. Can you provide us the last renewal on both Rx and medical?

Yes, upon request.

10. Do you cover in your Pharmacy benefits specialty / stage 3?

Specialty drugs are specifically excepted from the PBM and are then processed via an Alternative Reimbursement Opportunity (ARO) with ARORx

11. Would you be willing to accept a redacted version of our proposal for public release?

Yes, upon request.

12. Do you want both copies of the proposal to be unbounded? Or do you want one bounded and one unbounded?

They can be submitted either way; both unbounded or one bound and one unbound, as long as one is the original.

13. Do you want the signed Section I & II in the main proposal or the cost and price analysis proposal?

Signatures for Section I and II should be in the main proposal.

14. Is there a page limit on the cost and price analysis?

No there is not. Respondents are strongly encouraged to be concise with responses in the least amount of pages possible.

15. What are the current fees/commission being paid to the incumbent agent broken out per contract per month or similarly (i.e. per employee per year)

Incumbent agent fees are via third party administrator services which are not part of this proposal.

16. Please list the current wellness venders in place today. If you operate an in-house program, please elaborate on the core components.

CMHA-CEI does not have a wellness vendor at this time, nor is there an in-house program.

17. Who is your current payroll administrator?

Payroll is processed internally by the CMHA-CEI Payroll and Benefits department.

18. Do you have an online enrollment platform? If yes, who is your current partner, and what are the associated fees?

CMHA-CEI does not utilize an online enrolment platform; open enrollment is conducted via the Agency's internal software.